# **News Release**



FOR IMMEDIATE RELEASE

# Conditions continue to favour buyers in the Greater Vancouver housing market

**VANCOUVER, B.C. – October 2, 2012** – The summer of 2012 drew to a close in September with home sale activity well below historical averages in the Greater Vancouver housing market.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales of detached, attached and apartment properties reached 1,516 in September, a 32.5 per cent decline compared to the 2,246 sales in September 2011 and an 8.1 per cent decline compared to the 1,649 sales in August 2012.

September sales were 41.6 per cent below the 10-year September sales average of 2,597.

"There's been a clear reduction in buyer demand in the three months since the federal government eliminated the availability of a 30-year amortization on government-insured mortgages," Eugen Klein, REBGV president said. "This makes homes less affordable for the people of the region."

New listings for detached, attached and apartment properties in Greater Vancouver totalled 5,321 in September. This represents a 6.3 per cent decline compared to September 2011 when 5,680 properties were listed for sale on the MLS® and a 31.6 per cent increase compared to the 4,044 new listings in August 2012.

At 18,350, the total number of residential property listings on the MLS® increased 14.1 per cent from this time last year and increased 4.5 per cent compared to August 2012.

"Today, our sales-to-active-listings ratio sits at 8 per cent, which puts us in a buyer's market. This ratio has been declining in our market since March when it was 19 per cent," Klein said.

The MLS HPI® composite benchmark price for all residential properties in Greater Vancouver is \$606,100. This represents a decline of 0.8 per cent compared to this time last year and a decline of 2.3 per cent over last three months.

"Prices in the region remain relatively stable overall, although we do see some reductions in the areas that have had some of the largest price increases over the last year or two," Klein said.

Sales of detached properties on the MLS® in September 2012 reached 594, a decrease of 37.9 per cent from the 957 detached sales recorded in September 2011, and a 31.4 per cent decrease from the 866 units sold in September 2010. The benchmark price for detached properties decreased 0.5 per cent from September 2011 to \$935,600.

Sales of apartment properties reached 676 in September 2012, a 26.7 per cent decrease compared to the 922 sales in September 2011, and a decrease of 30.4 per cent compared to the 971 sales in September 2010. The benchmark price of an apartment property decreased 0.7 per cent from September 2011 to \$368,600.

Attached property sales in September 2012 totalled 246, a 33 per cent decrease compared to the 367 sales in September 2011, and a 35.8 per cent decrease from the 383 attached properties sold in September 2010. The benchmark price of an attached unit decreased 2.7 per cent between September 2011 and 2012 to \$458,600.

-30-

The real estate industry is a key economic driver in British Columbia. In 2011, 32,390 homes changed ownership in the Board's area, generating \$1.36 billion in spin-off activity and 9,069 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$25 billion in 2011. The Real Estate Board of Greater Vancouver is an association representing 11,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.







#### September 2012



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Residential / Composite	Lower Mainland	\$545,900	154.1	-0.5%	-1.8%	-1.0%	-0.1%	11.2%	8.8%
	Greater Vancouver	\$606,100	158.9	-0.6%	-2.3%	-1.8%	-0.8%	12.6%	11.9%
	Bowen Island	\$592,200	128.4	-0.6%	-5.2%	-2.1%	-1.9%	-2.0%	-6.8%
	Burnaby East	\$564,400	155.8	0.5%	-1.3%	-0.8%	2.1%	11.5%	10.6%
	Burnaby North	\$509,500	152.2	-0.5%	-3.5%	-2.1%	-2.3%	9.2%	8.4%
	Burnaby South	\$575,700	162.3	0.6%	-1.4%	-0.4%	-0.8%	15.4%	15.1%
	Coquitlam	\$507,500	150.1	0.4%	-0.8%	1.4%	2.2%	11.7%	7.6%
	Ladner	\$537,800	149.6	-2.0%	-2.5%	-2.0%	-1.6%	11.0%	10.3%
	Maple Ridge	\$392,000	132.5	0.5%	0.0%	-0.1%	-0.5%	2.6%	-3.7%
	New Westminster	\$366,500	157.3	-0.1%	-1.5%	-0.5%	-0.9%	10.0%	7.4%
	North Vancouver	\$656,700	148.6	0.3%	-0.5%	0.9%	4.5%	10.8%	8.0%
	Pitt Meadows	\$379,400	137.4	0.8%	0.5%	-0.1%	-0.4%	2.8%	-2.3%
	Port Coquitlam	\$398,500	141.5	0.6%	-1.5%	-1.8%	-1.1%	3.4%	-0.1%
	Port Moody	\$512,000	141.4	-0.4%	-0.2%	2.9%	3.3%	6.6%	1.9%
	Richmond	\$569,200	165.3	-1.4%	-3.4%	-4.6%	-3.6%	14.2%	17.9%
	Squamish	\$409,100	132.1	0.7%	1.1%	5.2%	5.0%	4.0%	2.4%
	Sunshine Coast	\$366,500	128.4	0.1%	-1.4%	0.5%	-3.5%	-1.7%	-6.4%
	Tsawwassen	\$600,800	151.4	-1.0%	-2.5%	-0.9%	-0.3%	11.9%	9.2%
	Vancouver East	\$609,400	178.3	-0.7%	-2.0%	-0.1%	2.0%	19.0%	21.6%
	Vancouver West	\$792,900	167.1	-1.2%	-3.6%	-3.9%	-3.1%	13.1%	14.2%
	West Vancouver	\$1,568,600	168.4	-2.0%	-4.6%	-2.3%	3.0%	27.9%	16.5%
	Whistler	\$593,700	163.7	0.9%	-0.1%	3.5%	2.2%	29.0%	26.9%
Single Family Detached	Lower Mainland	\$763,300	162.2	-0.6%	-1.9%	-0.9%	0.6%	19.4%	16.9%
	Greater Vancouver	\$935,600	172.9	-0.7%	-2.7%	-2.0%	-0.5%	23.8%	23.4%
	Bowen Island	\$592,200	128.4	-0.6%	-5.2%	-2.1%	-1.9%	-2.0%	-6.8%
	Burnaby East	\$751,300	168.0	-0.4%	-1.2%	-0.8%	4.5%	20.4%	21.0%
	Burnaby North	\$910,900	175.8	-0.3%	-4.0%	-0.8%	0.2%	24.2%	26.2%
	Burnaby South	\$1,003,700	192.4	-0.2%	-1.0%	3.3%	4.2%	37.8%	37.8%
	Coquitlam	\$713,600	158.1	-0.2%	-1.2%	2.3%	3.6%	17.9%	15.2%
	Ladner	\$622,500	150.2	-2.3%	-2.8%	-3.0%	-0.9%	13.4%	12.1%
	Maple Ridge	\$468,700	133.2	1.2%	0.5%	1.1%	1.1%	5.0%	-0.5%
	New Westminster	\$672,000	166.7	-0.2%	-1.6%	-1.2%	1.8%	19.8%	20.4%
	North Vancouver	\$961,200	153.4	0.5%	-1.7%	0.3%	5.2%	15.9%	12.9%
	Pitt Meadows	\$501,700	140.0	1.2%	0.1%	-0.8%	1.6%	4.9%	3.2%
	Port Coquitlam	\$556,000	148.5	-0.7%	-1.6%	0.9%	1.4%	10.5%	8.7%
	Port Moody	\$851,100	157.7	0.4%	0.9%	4.7%	5.3%	18.3%	13.7%
	Richmond	\$962,900	193.9	-1.3%	-3.6%	-6.0%	-4.2%	30.7%	36.7%
	Squamish	\$508,300	137.3	1.1%	1.1%	2.9%	4.1%	6.8%	5.7%
	Sunshine Coast	\$365,400	128.0	0.2%	-1.2%	0.5%	-3.8%	-1.9%	-6.6%
	Tsawwassen	\$724,000	155.9	-0.6%	-2.3%	-0.8%	1.6%	16.8%	13.0%
	Vancouver East	\$850,000	187.7	-1.1%	-1.7%	0.5%	3.2%	29.4%	33.6%
	Vancouver West	\$2,088,700	214.6	-1.3%	-5.2%	-6.3%	-6.5%	37.2%	39.7%
	West Vancouver	\$1,847,400	175.9	-2.5%	-5.1%	-2.9%	4.0%	32.4%	21.9%
	Whistler	\$848,200	126.0	0.8%	2.9%	2.5%	-5.3%	-2.2%	-3.1%

#### HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)

In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





#### September 2012



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Townhouse	Lower Mainland	\$392,600	142.5	-0.8%	-1.9%	-1.5%	-2.5%	5.7%	3.3%
	Greater Vancouver	\$458,600	148.8	-0.8%	-2.1%	-1.6%	-2.7%	8.3%	7.7%
	Burnaby East	\$419,900	150.6	0.0%	-0.5%	0.1%	1.8%	9.8%	9.0%
	Burnaby North	\$393,700	146.8	-0.8%	-1.8%	-3.8%	-8.0%	6.2%	3.8%
	Burnaby South	\$417,800	149.9	0.3%	-1.3%	0.5%	-2.3%	8.4%	9.3%
	Coquitlam	\$383,300	140.8	0.2%	0.1%	1.0%	-1.6%	6.2%	2.5%
	Ladner	\$449,400	148.9	0.0%	-0.5%	0.1%	-2.2%	7.7%	8.6%
	Maple Ridge	\$272,400	132.3	-0.6%	-1.2%	-1.0%	-4.4%	0.2%	-7.2%
	New Westminster	\$394.800	148.3	1.4%	-1.6%	-0.6%	0.1%	9.9%	8.6%
	North Vancouver	\$576,200	137.9	-2.3%	-3.3%	-4.8%	-0.1%	3.8%	4.5%
· ·	Pitt Meadows	\$327,700	141.8	1.9%	1.7%	3.2%	-1.3%	7.6%	0.3%
	Port Coquitlam	\$367,000	139.7	0.7%	-1.6%	-3.9%	-1.5%	2.5%	-1.1%
	Port Moody	\$411,900	139.2	0.9%	0.3%	2.4%	-0.9%	4.3%	-0.8%
	Richmond	\$496,500	160.5	-1.2%	-1.5%	-1.2%	-4.0%	14.4%	18.2%
	Squamish	\$353,800	128.4	-0.2%	1.5%	5.0%	2.1%	0.4%	3.1%
	Tsawwassen	\$457,000	141.3	-0.4%	-3.2%	-2.2%	-9.2%	2.2%	3.1%
	Vancouver East	\$505,000	166.5	-1.4%	-3.2%	-3.0%	-1.5%	10.8%	11.4%
	Vancouver West	\$672,400	152.1	-2.4%	-5.7%	-2.8%	-1.3%	9.1%	11.1%
	Whistler	\$462,400	141.3	0.3%	-1.2%	1.3%	2.5%	10.5%	13.5%
Apartment	Lower Mainland	\$338,500	148.5	-0.4%	-1.6%	-1.1%	0.0%	3.3%	1.0%
	Greater Vancouver	\$368,600	149.0	-0.4%	-2.0%	-1.6%	-0.7%	3.8%	2.5%
	Burnaby East	\$353,000	134.0	3.4%	-3.7%	-2.9%	-3.0%	-9.4%	-10.8%
	Burnaby North	\$328,900	139.0	-0.4%	-3.5%	-2.0%	-2.0%	0.3%	-1.6%
	Burnaby South	\$371,800	149.3	1.2%	-2.0%	-3.2%	-4.5%	5.0%	4.3%
	Coquitlam	\$257,200	141.6	1.6%	-0.4%	0.0%	1.9%	4.4%	-1.9%
	Ladner	\$312,700	148.2	-2.8%	-3.7%	-0.5%	-2.9%	6.1%	5.2%
	Maple Ridge	\$179,100	130.6	-1.3%	0.2%	-3.5%	-2.1%	-3.9%	-12.9%
	New Westminster	\$271,000	154.9	-0.3%	-1.5%	-0.3%	-2.1%	6.7%	3.3%
	North Vancouver	\$358,800	145.7	0.9%	1.9%	3.8%	4.7%	6.9%	3.5%
	Pitt Meadows	\$219,500	129.7	-0.8%	0.5%	-1.1%	-1.0%	-4.6%	-13.5%
	Port Coquitlam	\$225,000	133.4	2.3%	-1.3%	-3.9%	-4.4%	-4.8%	-10.5%
	Port Moody	\$314,600	131.1	-2.2%	-1.4%	1.6%	4.5%	-0.4%	-4.4%
	Richmond	\$334,700	141.9	-1.7%	-4.4%	-5.3%	-2.5%	-2.0%	0.0%
	Squamish	\$259,200	124.7	1.1%	0.2%	12.7%	15.2%	1.2%	-5.8%
	Tsawwassen	\$333,000	140.1	-2.6%	-3.2%	-0.9%	-3.8%	0.3%	-0.6%
	Vancouver East	\$305,600	168.6	-0.5%	-2.5%	-0.7%	1.4%	7.7%	8.8%
	Vancouver West	\$465.600	150.7	-1.1%	-2.4%	-2.5%	-1.2%	3.3%	3.9%
	West Vancouver	\$624,800	136.5	1.9%	-1.4%	1.9%	-2.0%	7.4%	-6.2%
	Whistler	\$241,400	221.5	-2.4%	-5.3%	-1.5%	-4.7%	79.8%	67.3%

#### HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)

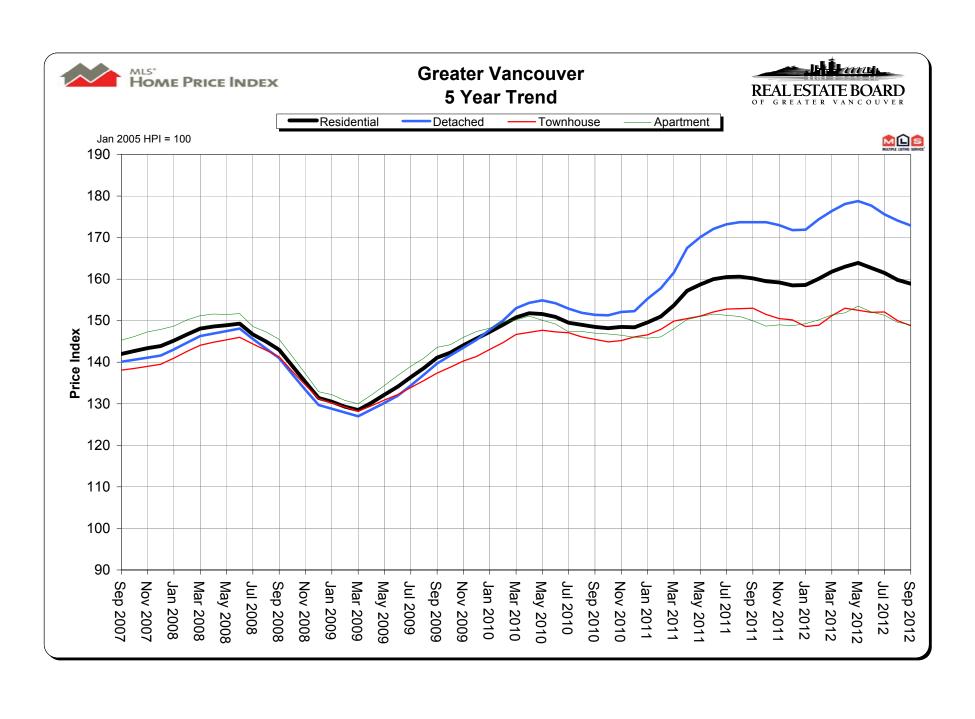
In January 2005, the indexes are set to 100.

Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





## **MLS® SALES Facts**

REALESTATE BOAR OF GREATER VANCOUV  September 2012			Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead	New Westminster	North Vancouver	Port Coquitiam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	L Ower	Whistler/Pemberton	<i>TOTALS</i>	
			<u>a</u>	ပြ	Pe	ls/	Š	<del>ž</del>	Ž	٩	P <sub>O</sub>	تَعَ	တိ	ો જે	<u> </u>	<u>  ~~</u>	Š	Š	1
	Number of	Detached Attached	38 37	67 23	29 1	1 0	68 13	12 6	44 13	21 10	10 9	54 46	10 8	30 1	74 19	86 35	43 2	7 23	594 246
September	Sales	Apartment	99	53	11	0	18	41	43	10	11	73	1	7	71	212	12	14	676
2012	Median	Detached	\$875,500	\$692,500	\$635,000	n/a	\$483,000	n/a	\$975,000	\$538,500	n/a	\$924,400	n/a	\$418,000	\$862,500	\$2,035,000	\$1,838,000	n/a	
	Selling	Attached	\$436,500	\$442,900	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$531,500	n/a	n/a	n/a	\$669,000	n/a	\$525,000	n/a
	Price	Apartment	\$365,000	\$288,500	n/a	n/a	n/a	\$278,000	\$371,400	n/a	n/a	\$315,500	n/a	n/a	\$347,250	\$490,875	n/a	n/a	
	Number	Detached	42	58	38	2	71	17	51	27	12	60	11	47	79	75	24	10	624
A	of Sales	Attached	45	23	5	0	30	9	14	17	17	54	8	3	15	40	4	16	300
August 2012		Apartment Detached	87	41	11	0	27	58	48	18	21	65	3	4	75	247	6	14	725
2012	Median Selling	Attached	\$934,500 \$435,000	\$719,000 \$455,000	\$689,500 n/a	n/a n/a	\$456,000 \$277,500	n/a n/a	\$1,060,000 n/a	\$568,500 n/a	n/a n/a	\$937,500 \$533,750	n/a n/a	\$410,000 n/a	\$867,500 n/a	\$2,030,000 \$916,250	\$1,958,000 n/a	n/a n/a	n/a
	Price	Apartment	\$360,900	\$279,000	n/a	n/a	\$233,600	\$308,250	\$360,000	n/a	\$342,000	\$341,000	n/a	n/a	\$310,000	\$495,500	n/a	n/a	11/4
	Number	Detached	74	106	32	6	77	29	79	35	15	109	17	46	141	104	71	16	957
	of	Attached	49	17	7	0	30	9	35	24	14	63	6	6	32	52	3	20	367
September	Sales	Apartment	137	55	10	0	22	68	48	25	22	104	1	6	82	317	11	14	922
2011	Median	Detached	\$1,006,500	\$690,000	\$676,000	n/a	\$488,000	\$635,000	\$950,000	\$536,000	n/a	\$1,025,000	n/a	\$377,500	\$885,000	\$2,012,500	\$1,830,000	n/a	
	Selling	Attached	\$495,000	n/a	n/a	n/a	\$305,771	n/a	\$649,000	\$407,000	n/a	\$559,000	n/a	n/a	\$600,000	\$900,000	n/a	\$550,000	n/a
	Price	Apartment	\$350,000	\$270,500	n/a	n/a	\$215,975	\$312,500	\$367,500	\$237,000	\$329,000	\$348,500	n/a	n/a	\$340,000	\$474,000	n/a	n/a	
	Number of	Detached	675	888	361	27	860	221	750	314	156	777	144	382	1,029	1,013	497	81	8,175
Jan	Sales	Attached Apartment	546 1,133	322 553	55 97	1 0	306 227	99 613	233 612	178 230	160 182	581 881	76 32	32 43	289 956	417 2,756	58 131	177 122	3,530 8,568
Sep. 2012	Median	Detached	\$925,000	\$736,450	\$683,388	\$407,000	\$481,000	\$680,000	\$1,010,000	\$545,000	\$780,000	\$975,000	\$497,500	\$400,000	\$875,000	\$2,060,000	\$1,865,000	\$960,000	0,500
35p. 2012	Selling	Attached	\$470,000	\$464,700	\$440,000	n/a	\$292,250	\$425,000	\$644,000	\$390,000	\$441,000	\$528,500	\$352,000	\$287,500	\$628,000	\$865,000	\$1,003,000	\$550,000	n/a
Year-to-date	Price	Apartment	\$366,000	\$285,000	\$336,388	n/a	\$216,000	\$307,500	\$373,500	\$242,400	\$334,000	\$339,450	\$254,500	\$247,000	\$347,500	\$480,500	\$710,000	\$227,500	-
	Number	Detached	1,040	1,081	513	26	898	274	970	363	184	1,438	140	362	1,486	1,683	969	82	11,509
	of	Attached	678	440	69	1	388	110	299	185	175	833	71	37	329	609	48	121	4,393
Jan	Sales	Apartment	1,481	558	119	0	220	694	667	229	217	1,278	30	45	905	3,472	171	67	10,153
Sep. 2011	Median	Detached	\$898,000	\$708,000	\$657,000	\$620,500	\$485,000	\$620,000	\$920,500	\$539,450	\$828,100	\$995,250	\$485,000	\$394,000	\$820,000	\$2,060,000	\$1,780,000	\$837,500	
Year-to-date	Selling Price	Attached	\$491,000	\$450,000	\$447,000	n/a	\$309,900	\$415,700	\$630,000	\$385,000	\$419,000	\$546,000	\$355,000	\$272,500	\$600,000	\$865,000	\$1,107,000	\$575,000	n/a
, sar to date	11106	Apartment	\$355,850	\$288,000	\$334,000	n/a	\$214,410	\$301,000	\$365,000	\$239,900	\$335,000	\$353,000	\$230,500	\$305,000	\$344,400	\$488,000	\$735,000	\$242,000	^^^

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



## **MLS® LISTINGS Facts**

REALESIOF GREATE	R VAN	BOAF couv		Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead.	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe c	Whistler/Pemberton	TOTALS
	Number	Detached	208	221	70	8	205	50	222	72	38	248	32	86	250	324	193	26	2,253
	of	Attached	115	58	20	0	48	26	92	52	38	152	18	10	79	134	24	30	896
September	Listings	Apartment	292	156	24	0	45	140	191	48	66	206	12	10	213	686	40	43	2,172
2012	% Sales to	Detached	18%	30%	41%	13%	33%	24%	20%	29%	26%	22%	31%	35%	30%	27%	22%	27%	
	Listings	Attached	32%	40%	5%	n/a	27%	23%	14%	19%	24%	30%	44%	10%	24%	26%	8%	77%	n/a
		Apartment	34%	34%	46%	n/a	40%	29%	23%	21%	17%	35%	8%	70%	33%	31%	30%	33%	
	Number of	Detached Attached	155	145	62	11	179	30	119	58	35	234	32	97	200	221	109	37 27	1,724
August	Listings	Attached	87 261	57 113	9 21	0	76 45	16 111	33 99	21 30	29 29	133 206	16 11	18 9	45 144	86 517	10 23	37 27	674 1,646
2012		Detached	27%	40%	61%	18%	40%	57%	43%	47%	34%	26%	34%	48%	40%	34%	23	27%	1,040
	% Sales to Listings	Attached	52%	40%	56%	0%	39%	56%	42%	81%	59%	41%	50%	17%	33%	47%	40%	43%	n/a
	Listings	Apartment	33%	36%	52%	n/a	60%	52%	48%	60%	72%	32%	27%	44%	52%	48%	26%	52%	
	Number	Detached	214	207	73	12	207	40	204	73	47	339	35	82	277	386	189	21	2,406
	of Lietings	Attached	141	80	16	0	51	20	69	37	36	149	8	3	83	130	12	40	875
September	Listings	Apartment	279	144	27	0	42	141	196	74	68	299	21	31	227	785	34	31	2,399
2011	% Sales to	Detached	35%	51%	44%	50%	37%	73%	39%	48%	32%	32%	49%	56%	51%	27%	38%	76%	
	Listings	Attached Apartment	35%	21%	44%	n/a	59%	45%	51%	65% 34%	39%	42%	75%	200%	39%	40%	25%	50% 45%	n/a
	Number	Detached	49% 1,873	38% 1,817	37% 696	n/a 121	52% 1,962	48% 414	24% 1,628	634	32% 392	35% 2.903	5% 392	19% 1,077	36% 2,348	40% 3,117	32% 1.456	45% 285	21,115
	Number of	Attached	1,073	641	106	2	617	211	550	331	392	1,418	195	97	620	1,115	1,436	326	7,900
Jan	Listings	Apartment	2,892	1,349	222	0	528	1,377	1,506	514	467	2,435	166	108	1,931	6,767	323	318	20,903
Sep. 2012	0/ 0-1	Detached	36%	49%	52%	22%	44%	53%	46%	50%	40%	27%	37%	35%	44%	32%	34%	28%	
V4- 4-4 *	% Sales to Listings	Attached	46%	50%	52%	50%	50%	47%	42%	54%	48%	41%	39%	33%	47%	37%	40%	54%	n/a
Year-to-date*	93	Apartment	39%	41%	44%	n/a	43%	45%	41%	45%	39%	36%	19%	40%	50%	41%	41%	38%	
	Number	Detached	1,766	1,842	772	138	1,877	405	1,577	600	393	3,232	383	1,034	2,473	3,040	1,698	260	21,490
l	of Listings	Attached	1,188	712	114	0	639	179	509	317	353	1,625	167	78	561	1,131	96	378	8,047
Jan	Listings	Apartment	2,648	1,230	208	10	522	1,298	1,434	585	517	2,631	202	159	1,748	6,957	322	316	20,787
Sep. 2011	% Sales to	Detached Attached	59%	59%	66%	19%	48%	68%	62%	61%	47%	44%	37%	35%	60%	55%	57%	32%	n/a
Year-to-date*	Listings	Attached	57% 56%	62% 45%	61% 57%	n/a 0%	61% 42%	61% 53%	59% 47%	58% 39%	50% 42%	51% 49%	43% 15%	47% 28%	59% 52%	54% 50%	50% 53%	32% 21%	n/a
		Apartment	56%	45%	5/%	υ%	42%	53%	4/%	J9%	42%	49%	15%	∠8%	52%	50%	53%	21%	

<sup>\*</sup> Year-to-date listings represent a cumulative total of listings rather than total active listings.





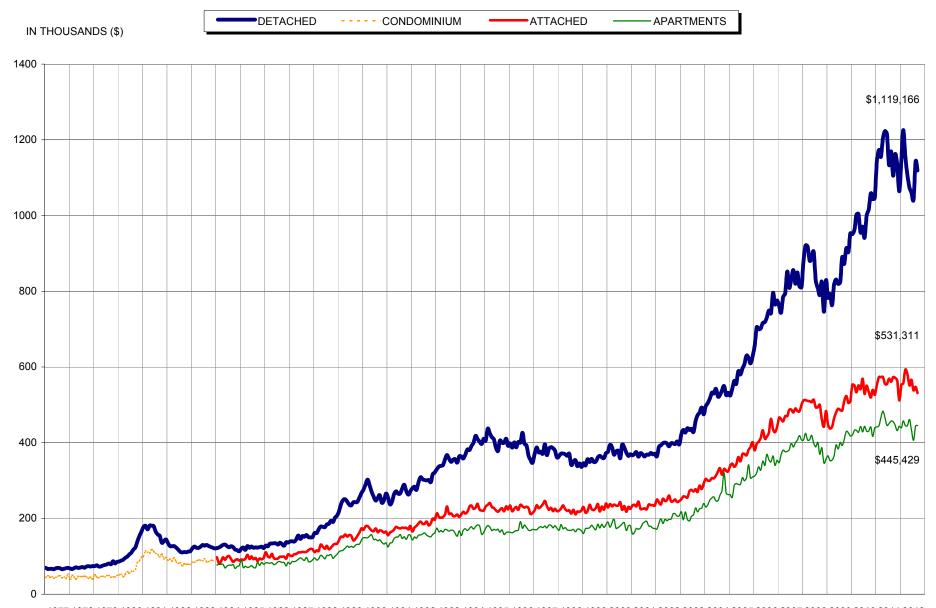
### **Listing & Sales Activity Summary**



	1 Sep	List 2 Aug	ings 3 Sep	Col. 2 & 3 Percentage	5 Sep	6 Aug	7 Sep	Sales Col. 6 & 7 Percentage	9 Jul 2011 -	10 Jul 2012 -	Col. 9 & 10 Percentage
	2011	2012	2012	Variance	2011	2012	2012	Variance	Sep 2011	Sep 2012	Variance
BURNABY DETACHED ATTACHED APARTMENTS	214 141 279	155 87 261	208 115 292	% 34.2 32.2 11.9	74 49 137	42 45 87	38 37 99	% -9.5 -17.8 13.8	265 187 471	138 152 317	<b>%</b> -47.9 -18.7 -32.7
COQUITLAM  DETACHED  ATTACHED  APARTMENTS	207	145	221	52.4	106	58	67	15.5	318	192	-39.6
	80	57	58	1.8	17	23	23	0.0	109	74	-32.1
	144	113	156	38.1	55	41	53	29.3	168	152	-9.5
DELTA DETACHED ATTACHED APARTMENTS	73	62	70	12.9	32	38	29	-23.7	130	98	-24.6
	16	9	20	122.2	7	5	1	-80.0	24	11	-54.2
	27	21	24	14.3	10	11	11	0.0	37	30	-18.9
MAPLE RIDGE/PITT MEADOWS  DETACHED ATTACHED APARTMENTS	207	179	205	14.5	77	71	68	-4.2	294	247	-16.0
	51	76	48	-36.8	30	30	13	-56.7	103	78	-24.3
	42	45	45	0.0	22	27	18	-33.3	67	78	16.4
NORTH VANCOUVER  DETACHED ATTACHED APARTMENTS	204	119	222	86.6	79	51	44	-13.7	244	155	-36.5
	69	33	92	178.8	35	14	13	-7.1	75	53	-29.3
	196	99	191	92.9	48	48	43	-10.4	188	146	-22.3
NEW WESTMINSTER  DETACHED  ATTACHED  APARTMENTS	40	30	50	66.7	29	17	12	-29.4	80	52	-35.0
	20	16	26	62.5	9	9	6	-33.3	28	29	3.6
	141	111	140	26.1	68	58	41	-29.3	203	173	-14.8
PORT MOODY/BELCARRA DETACHED ATTACHED APARTMENTS	47	35	38	8.6	15	12	10	-16.7	47	37	-21.3
	36	29	38	31.0	14	17	9	-47.1	46	36	-21.7
	68	29	66	127.6	22	21	11	-47.6	59	49	-16.9
PORT COQUITLAM  DETACHED  ATTACHED  APARTMENTS	73	58	72	24.1	35	27	21	-22.2	101	92	-8.9
	37	21	52	147.6	24	17	10	-41.2	56	48	-14.3
	74	30	48	60.0	25	18	10	-44.4	69	52	-24.6
RICHMOND DETACHED ATTACHED APARTMENTS	339	234	248	6.0	109	60	54	-10.0	327	174	-46.8
	149	133	152	14.3	63	54	46	-14.8	220	155	-29.5
	299	206	206	0.0	104	65	73	12.3	335	239	-28.7
SUNSHINE COAST DETACHED ATTACHED APARTMENTS	82	97	86	-11.3	46	47	30	-36.2	133	124	-6.8
	3	18	10	-44.4	6	3	1	-66.7	8	6	-25.0
	31	9	10	11.1	6	4	7	75.0	15	18	20.0
SQUAMISH  DETACHED  ATTACHED  APARTMENTS	35	32	32	0.0	17	11	10	-9.1	47	42	-10.6
	8	16	18	12.5	6	8	8	0.0	18	29	61.1
	21	11	12	9.1	1	3	1	-66.7	5	10	100.0
VANCOUVER EAST DETACHED ATTACHED APARTMENTS	277	200	250	25.0	141	79	74	-6.3	433	262	-39.5
	83	45	79	75.6	32	15	19	26.7	95	58	-38.9
	227	144	213	47.9	82	75	71	-5.3	241	250	3.7
VANCOUVER WEST  DETACHED ATTACHED APARTMENTS	386	221	324	46.6	104	75	86	14.7	373	244	-34.6
	130	86	134	55.8	52	40	35	-12.5	171	121	-29.2
	785	517	686	32.7	317	247	212	-14.2	995	735	-26.1
WHISTLER DETACHED ATTACHED APARTMENTS	21	37	26	-29.7	16	10	7	-30.0	37	29	-21.6
	40	37	30	-18.9	20	16	23	43.8	52	72	38.5
	31	27	43	59.3	14	14	14	0.0	21	44	109.5
WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS	189	109	193	77.1	71	24	43	79.2	237	113	-52.3
	12	10	24	140.0	3	4	2	-50.0	10	8	-20.0
	34	23	40	73.9	11	6	12	100.0	43	35	-18.6
GRAND TOTALS  DETACHED  ATTACHED  APARTMENTS	2394	1713	2245	31.1	951	622	593	-4.7	3066	1999	-34.8
	875	673	896	33.1	367	300	246	-18.0	1202	930	-22.6
	2399	1646	2172	32.0	922	725	676	-6.8	2917	2328	-20.2



### Residential Average Sale Prices - January 1977 to September 2012



1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012

